

DAVID E. YOUNG, MBA

ASSOCIATE

Recent Work Experience

○ **Raiven Healthcare, Chair of the Board and Chief Marketing Officer (2016-Present)**

Chair of the board providing leadership and strategic vision for cutting edge artificial intelligence company. Leads board and provides direction to executive staff. Interacts with potential customers and maintains a highly visible presence with industry associations and leaders. Additional serves as Chief Marketing Officer to provide direction in branding and imaging in the marketplace. Works directly with potential customers and leadership. Oversees budget process with the CEO and sets direction for the development of board policy.

Also provides independent consulting to organizations seeking telehealth solutions which includes software platform companies, provider service companies and the largest community mental health center in America.

○ **MindCare Solutions Group, Inc., President and Chief Operating Officer (2013-2016)**

Co-founder, President and COO of national telemedicine company providing telepsychiatry and tele-primary care to institutional providers in the long-term care, post-acute care, corrections and employer markets. Hired original staff and designed corporate structure. Serves as chief strategy officer and visionary for new products and markets and directly manages sales, account management and government relations. Interfaces with C level executives for customer and payer systems. Created company from first funding to obtaining three of the largest customers in their respective market categories. Worked directly with board leadership in securing funding and developing market strategies. Provided oversight to clinical, finance and information systems to create and deliver services lines. Evaluated potential new technology and delivery tools such as apps, online testing and treatment tools. Evaluates potential merger and acquisition candidates. Responsible for government relations at federal and state levels primarily in Medicaid and Medicare reimbursement issues.

○ **Optum/United Health Care, Vice President-Telepsychiatry (2011-2013)**

National leader of telepsychiatry service line for large managed care payer. Created service line, hired initial staff and created all aspects of business line including marketing, sales plan and pricing models. Created technological designs and implemented systems. Worked with senior level at united and customers to design both fee for services and alternative payment systems. Designed reporting structures. Worked with network management to make telepsychiatry services available in behavioral health network nationally.



Education:

Degree: MBA

Year: 1990

School: University of Dallas

Degree: BA, Community Services Administration

Year: 1985

School: Samford University

Memberships:

Member Advisory Council, Department of Aging and Disability Services, State of Texas (Governor's appointee) 2007-2009

Board Member, Autism Treatment Centers, Finance Committee 2004-Present

Member, Telemental Health SIG, American Telemedicine Association

Member, Business SIG, American Telemedicine Association
Chair, Board of Directors, Faros Healthcare LLC